

FIRM BENEFICIARIES - PAD INDICATORS

SHARE OF NEWLY ESTABLISHED BENEFICIARY FIRMS STILL OPERATIONAL AFTER X MONTHS

Indicator Information for Results Framework											
Indicator name	Share of newly established beneficiary firms still operational after X months										
Unit of measure	Percentage										
Baseline	Zero										
Definition	<p>The indicator tracks the ratio of newly established beneficiary firms that are still operational to the total number of firms participating in the intervention</p> <p><b>Beneficiary firms:</b> all firms participating in the corresponding project component</p> <p><b>Still operational:</b> Firms that are still conducting business where services or operations are performed after a specified duration since project implementation completed</p>										
Source of definition	N/A										
Guidance											
For which types of projects?	For projects aiming at setting up and supporting SMEs, e.g. through finance and MSME/entrepreneurship interventions.										
Options for disaggregation	By female-owned firms										
Relevant Jobs outcomes	- Intermediate: Firm performance/investment										
Project examples	- <b>Zambia Agribusiness and Trade Project (P156492)</b> . Indicator: Share of newly established SMEs still operational after 24 months (percentage)										
Questions for Data Collection											
(2.03)	In what year did this [establishment/farm] begin operations?										
(3.02)	How many <u>permanent full-time</u> employees currently work in this [establishment/farm]? Note: Permanent, full-time employees are defined as all employees that are employed for a term of one or more fiscal years and/or have a guaranteed renewal of their employment and that work a full shift; Please include all employees and managers		If 0 ► Q3.04								
(3.04)	How many <u>permanent part-time</u> employees currently work in this [establishment/farm]?		If 0 ► Q3.07								
(3.07)	Did this [establishment/farm] employ any <u>seasonal or temporary</u> employees during the most recently completed [FISCAL/AGRICULTURAL] year [INSERT DATE]? Note: Seasonal or temporary employees refer to employees who work for a limited or certain period of time in a year		<table border="1"> <tr> <td>YES</td> <td>1</td> <td></td> <td></td> </tr> <tr> <td>NO</td> <td>2</td> <td>►</td> <td>(3.11)</td> </tr> </table>	YES	1			NO	2	►	(3.11)
YES	1										
NO	2	►	(3.11)								
(4.01)	In [fiscal/agricultural] year [INSERT LAST COMPLETE FISCAL/AGRICULTURAL YEAR], what were this [establishment's/farm's] total annual sales?		LOCAL CURRENCY UNIT								

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(4.02)	In [fiscal/agricultural] year [INSERT LAST COMPLETE FISCAL/AGRICULTURAL YEAR], what was this [establishment's/farm's] total volume produced?	Kgs	1	Vol unit	
		Tons	2	Amount	
		USD	4		
		Other, specify	96		

Data Processing and Aggregation

<b>Numerator</b>	= $\Sigma$ Project beneficiaries where {If Q2.03 (within project implementation period); then >0 in Q3.02; Q3.04; or Q3.07} still in conducting business after a specified duration since project implementation completed
<b>Denominator</b>	= $\Sigma$ Project beneficiaries